

Smart  
Mountain  
for  
tomorrow



20<sup>th</sup> OCOVA FORUM



# MEETING THE NEEDS OF MOUNTAIN AREAS

from multi-source data collection to GIS applications

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project management Slopemanagement



Powered by  
**Axene**



We change the way ski resorts worldwide  
think and act on snowmaking and grooming.

ARENA is an expert in slope management for over 25 years.

With our products and services, we support ski resorts to optimize snowmaking and grooming with data-driven processes. The focus is on resource efficiency, sustainability, and cost reduction.

# Who are we?



# slopemanagement – why?



Climate change and rising energy costs as key challenges for ski resorts

## Snowmaking:

Artificial Snow (Water, Energy, Staff costs)

€ 5/m<sup>3</sup>

Total costs/Season: € 3 Mio.

## Grooming:

Groomer machine hour (Investment, Fuel, Staff)

€ 200/h

+ Additional costs at the end of the season

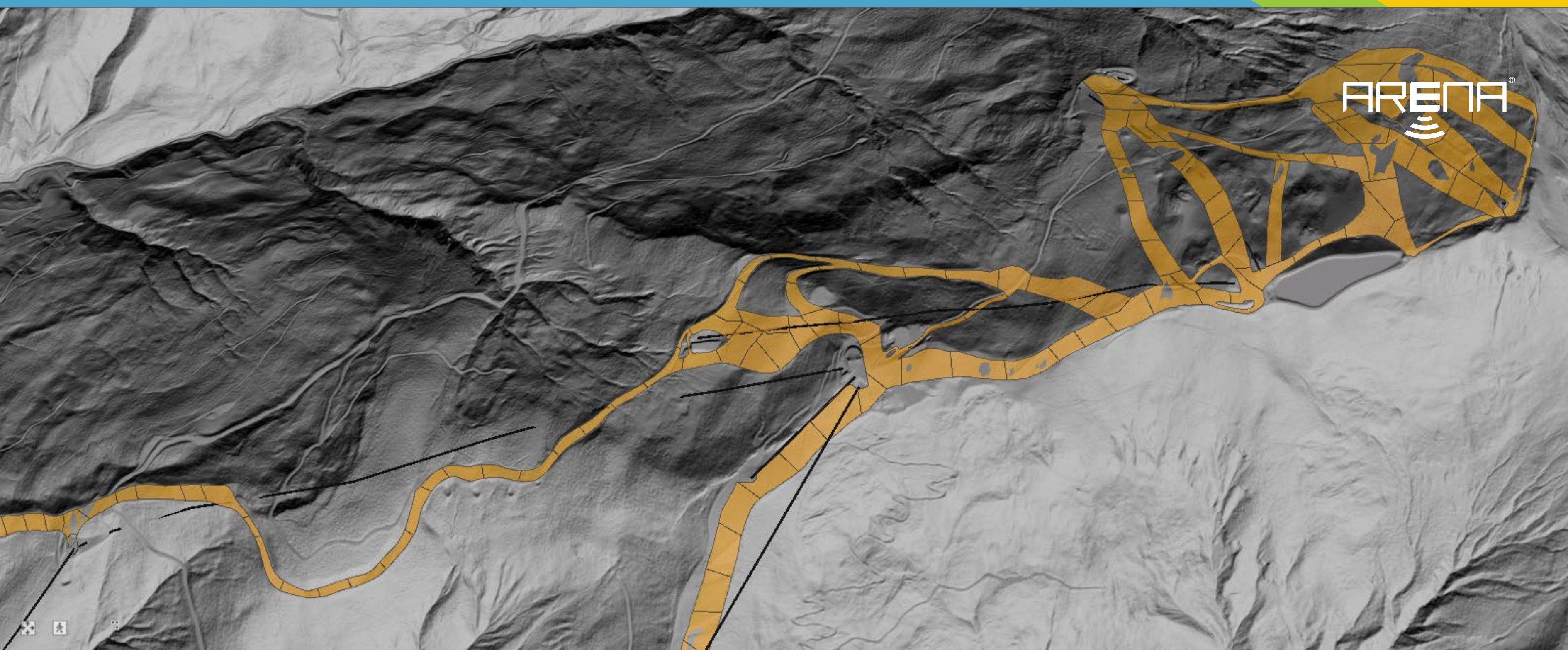
~ 6000 hours: € 1 Mio.

Technical snowmaking necessary but very cost-intensive and resource-intensive



# slope management – How?

[slopemanagement.net](http://slopemanagement.net)



# Digital Terra in Model

[slope management.net](http://slopemanagement.net)



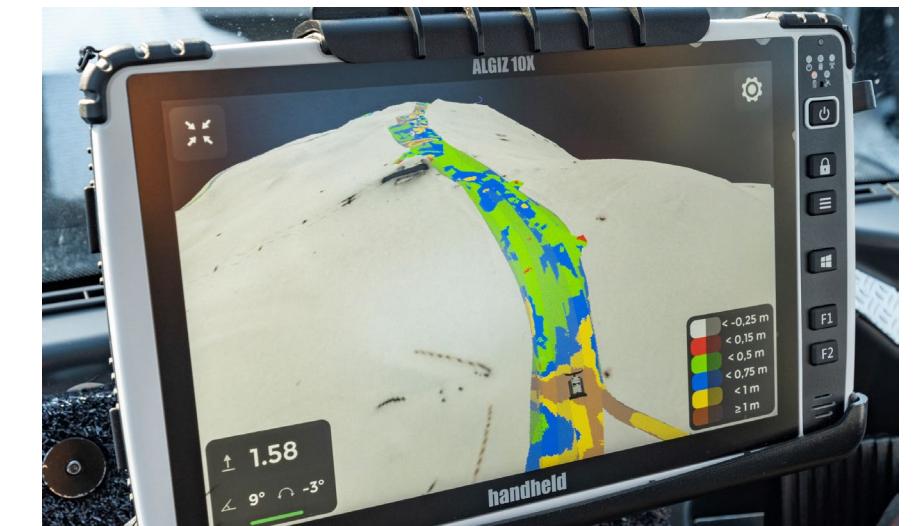
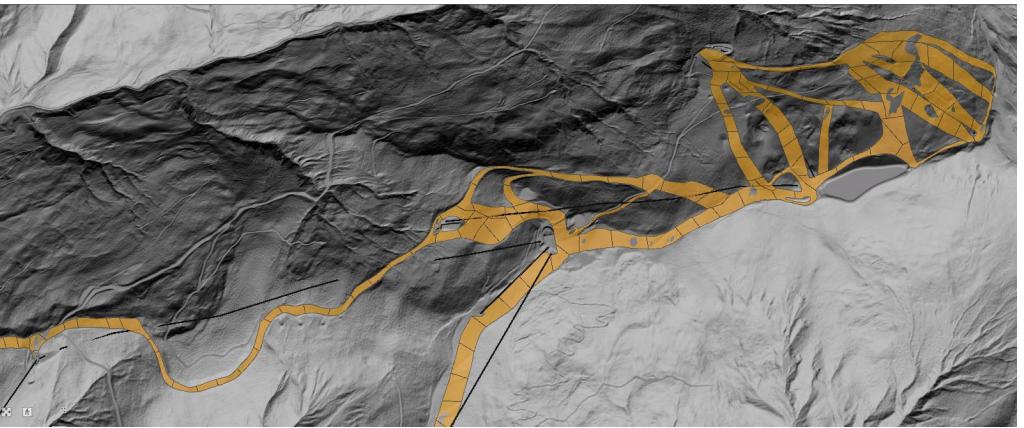
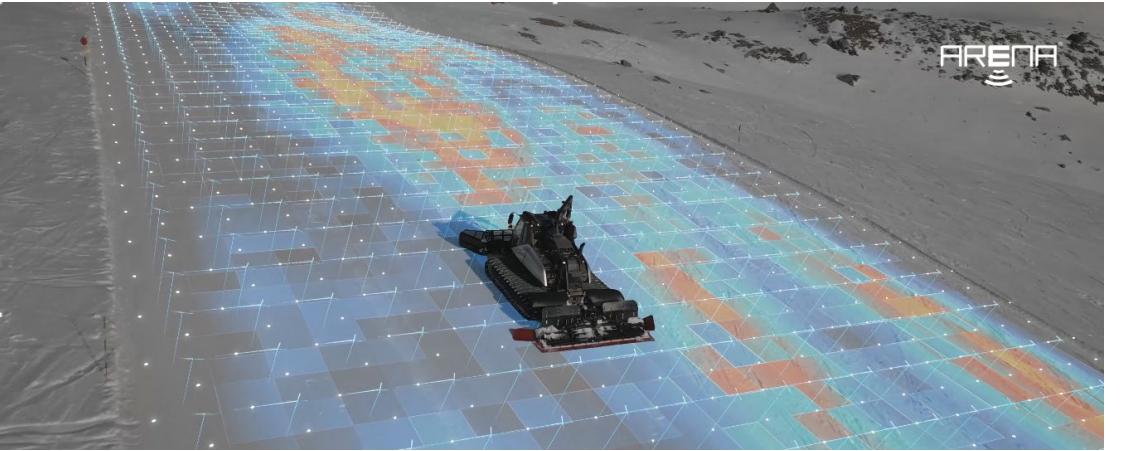


# Snow Height Measurement



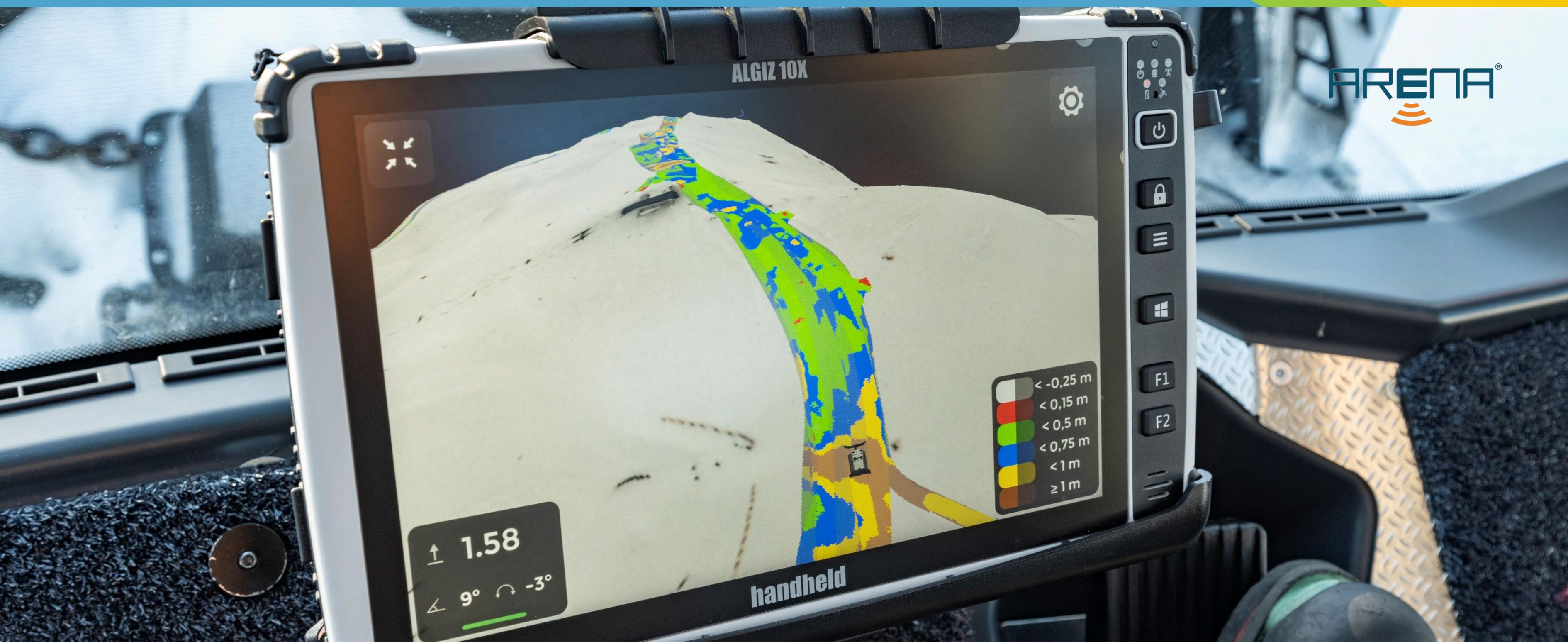
# Snow Height Measurement

[slopemanagement.net](http://slopemanagement.net)



# Snow Height Measurement

[slopemanagement.net](http://slopemanagement.net)



# Snow Height Measurement



Schloßalm

Snowheights \*

Masterplan



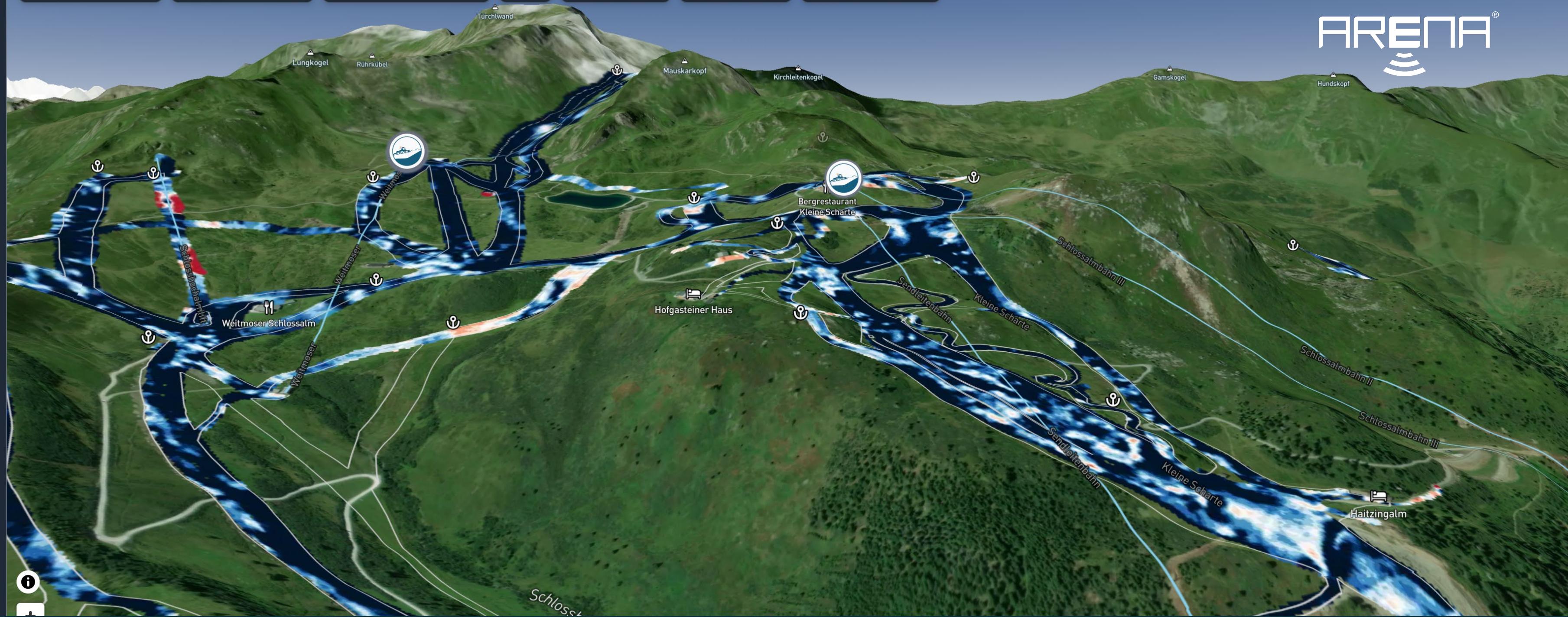
Reports

Analysis

Drive Tracks

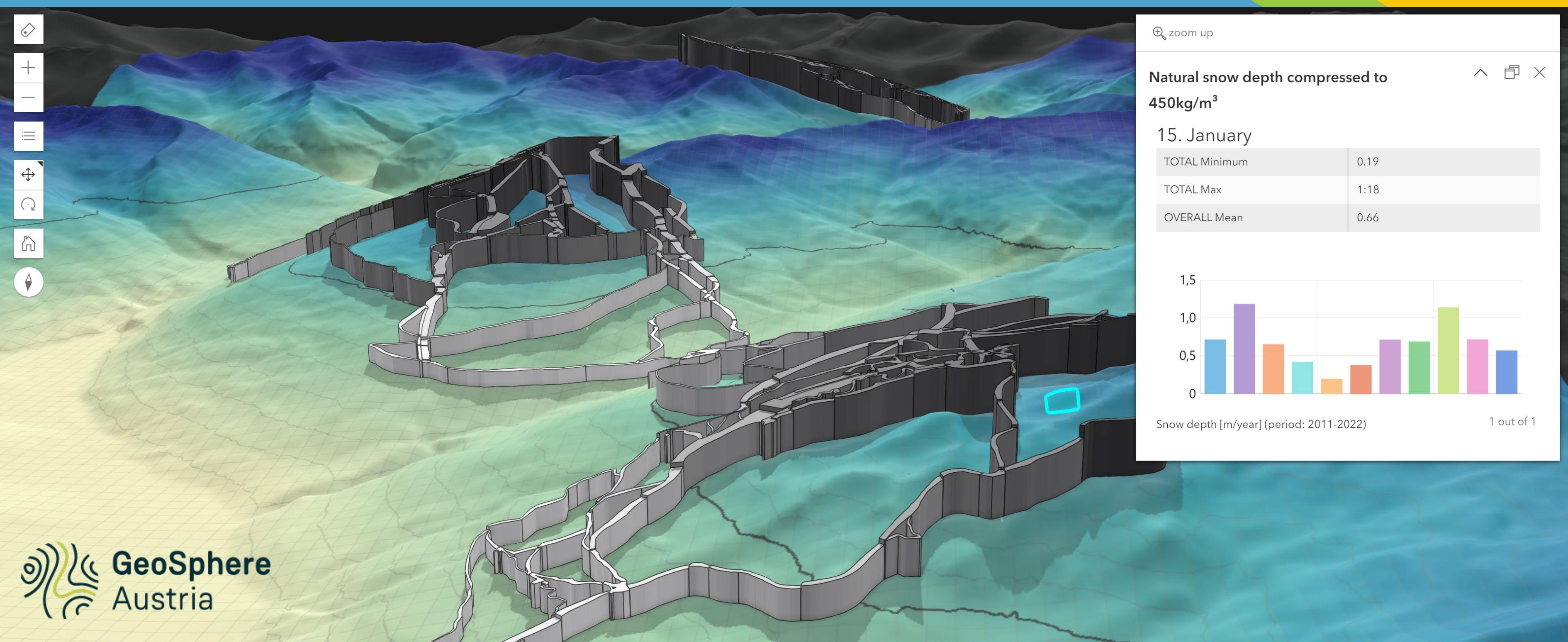


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# Management Platform

[slopemanagement.net](http://slopemanagement.net)

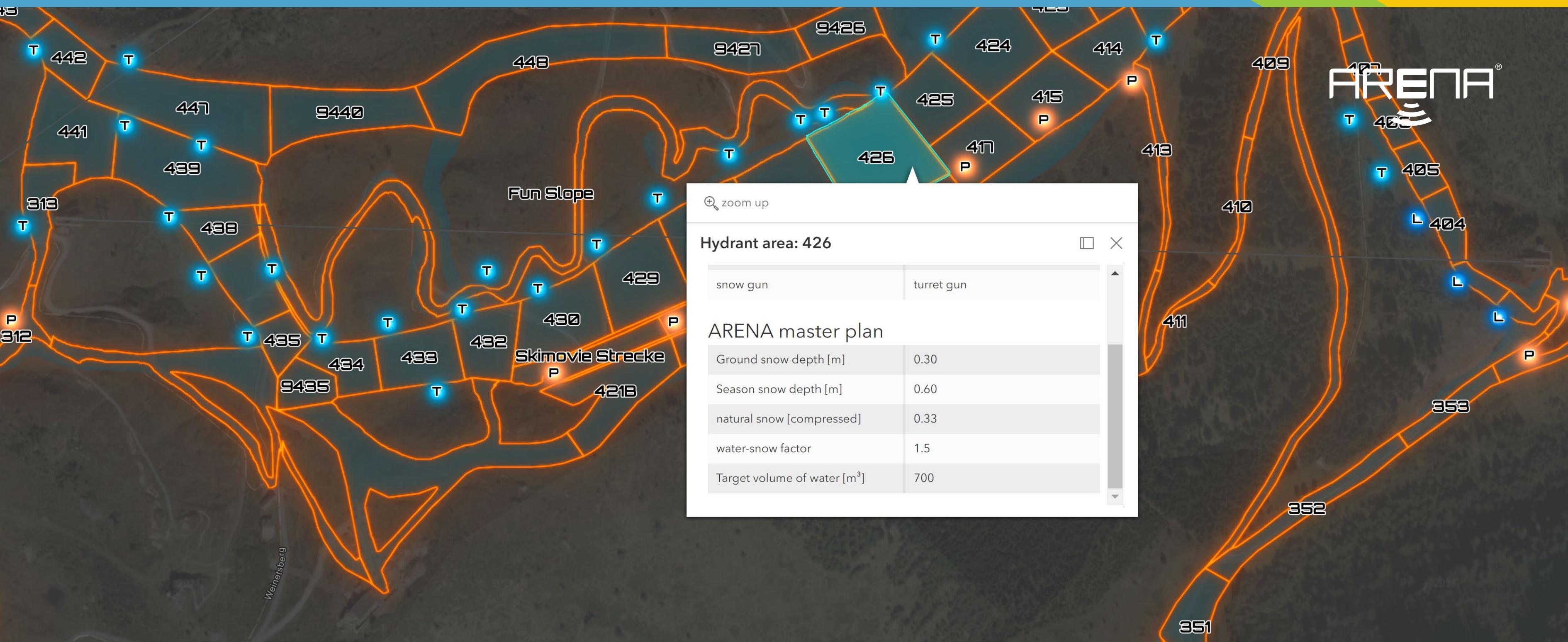


# Meteorological data



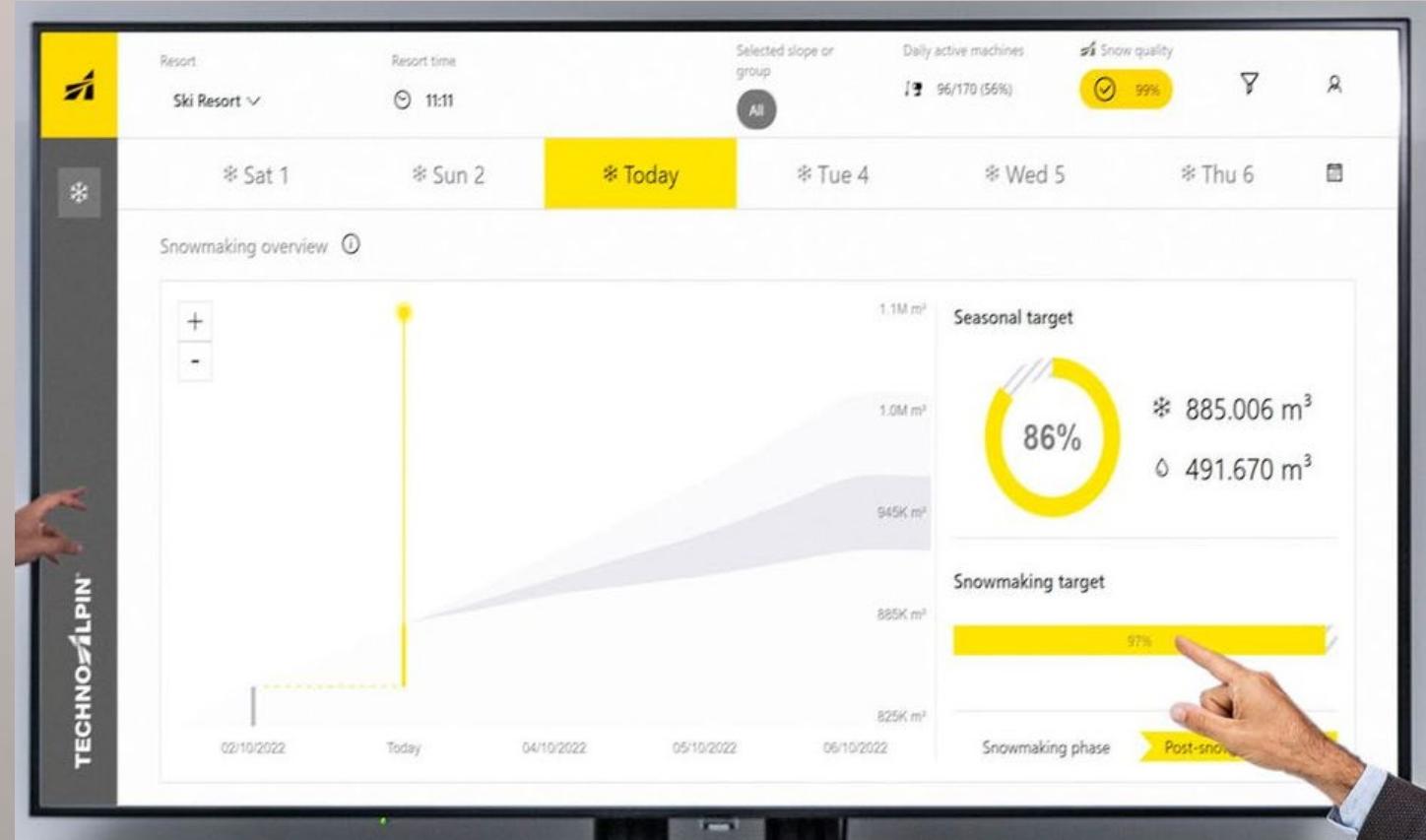
# Target snow snow season

# snowbase

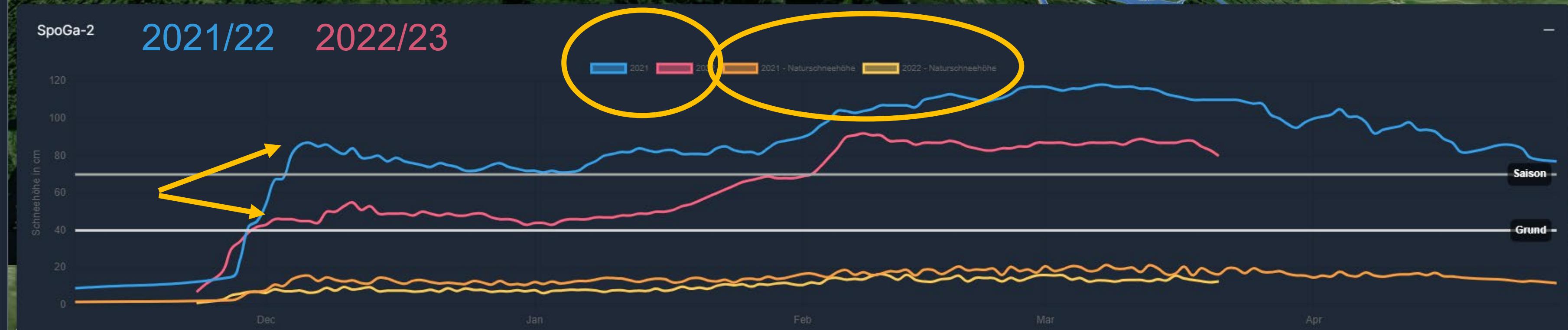


# Target water volume

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# Snow making control system



# Monitor your data over the winter season

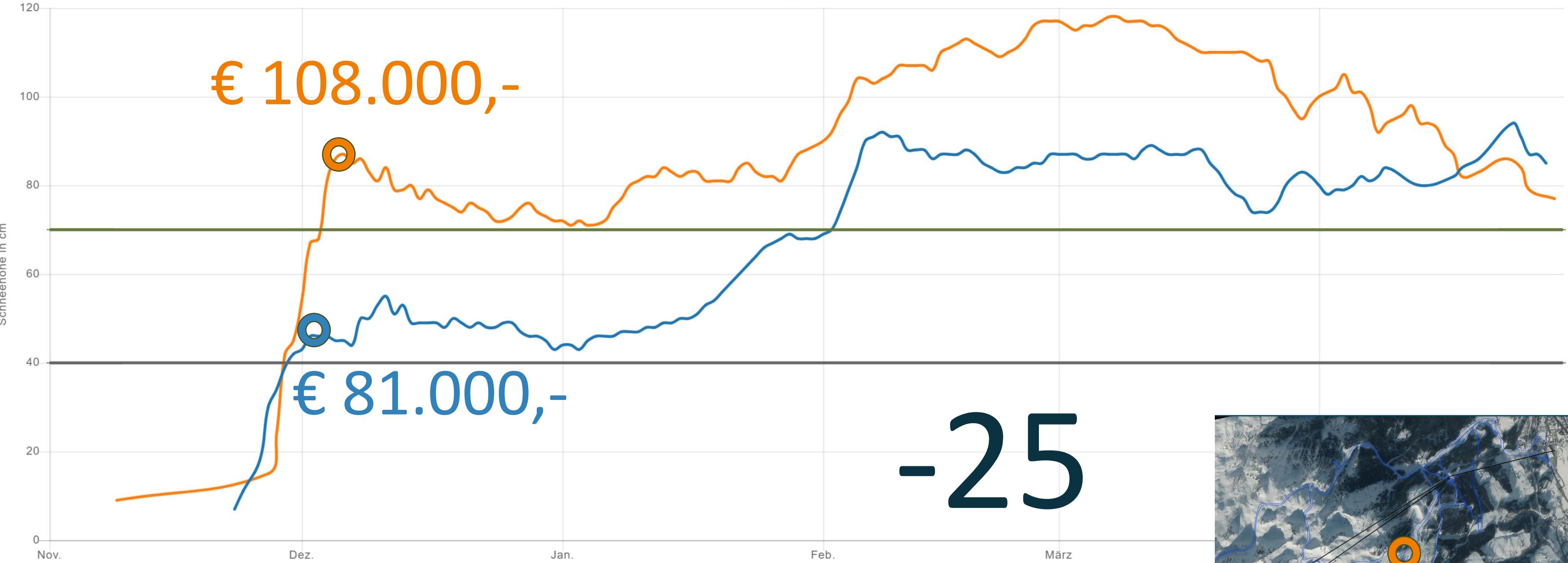
snow depth 2022/23 2021/22

Measured ✓ ✓

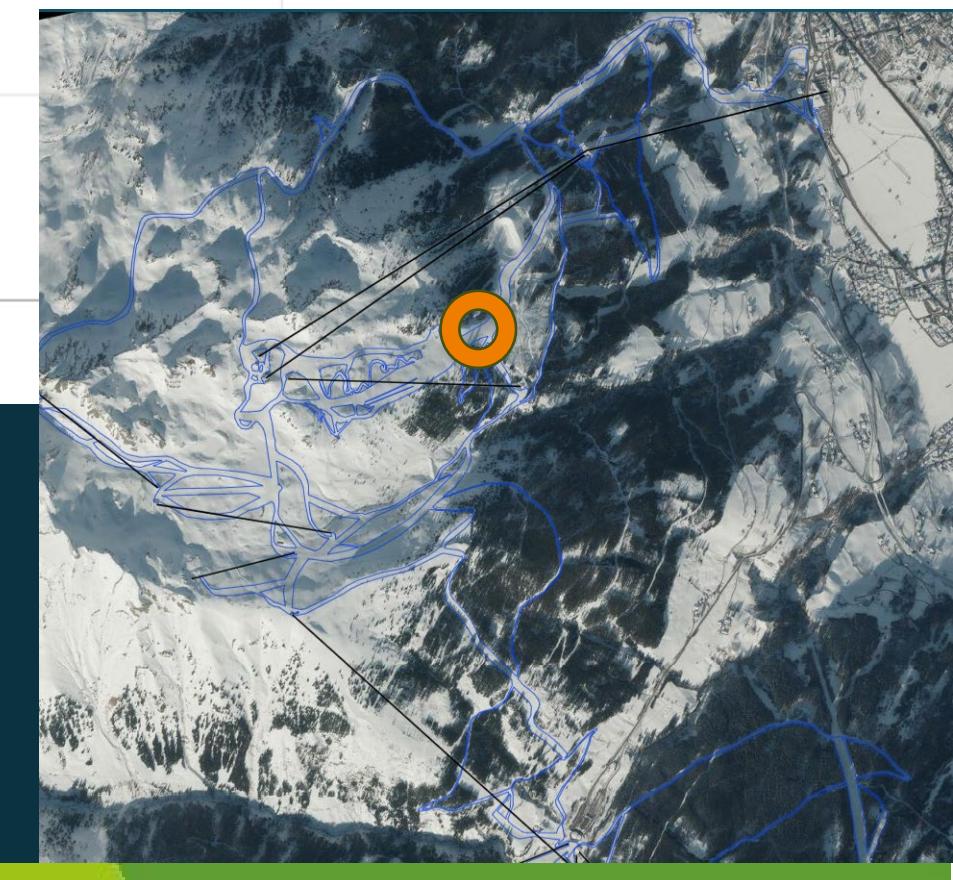
Nature (ZAMG) ✓ ✗



■ Target snow depth base-40cm ■ Target snow depth season-70cm



Brandbichl – Gastein Ski resort



Season	Water Usage per ha
2020/21	3.127 m <sup>3</sup> /ha
2021/22	2.815 m <sup>3</sup> /ha
2022/23	2.816 m <sup>3</sup> /ha
Schlossalm (Gastein)	
Overall Savings	€ 420.000

-10 %

# Savings per ski resort



“With ARENA, we achieved a significant optimization of the use of resources while maintaining the same quality.”

(Andreas Innerhofer, CEO Bergbahn AG Gastein, Austria)

# ARENA Slope Management



Interreg



Co-funded by  
the European Union

Alpine Space



Vision projekt Novalitude

Interreg Alpine Space project NOVALITUDE:

Energy consumption per m<sup>3</sup> artificial snow for every slope section in the resort



# Vision



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MERCI POUR VOTRE ATTENTION  
THANK YOU FOR YOUR ATTENTION

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ARENA is proud to cooperate with some of the world's leading ski resorts. The strong focus on alpine ski resorts in Europe is now expanding to new markets.

Austria: Kitzbühel, Arlberg, Lech, Zürs, Plana i, Ischgl, Saalbach, Snow Space, Gastein, ...

Germany: Oberstdorf-Kleinwalsertal, Alpspitzbahn

Italy: Kronplatz - St. Vigil, Corvara

Switzerland: Arosa-Lenzerheide, Disentis

...and many more

# ARENA Slope Management